

## PRESS RELEASE

*First Quarter Business Growth:*

### **DLoG (UK) and Seiki Systems sales growth success**

Seiki Systems and DLoG (UK) have announced that their first quarter figures were up 27% compared to the same period in 2009. Since joining forces in May 2008 Seiki Systems and DLoG (UK) have experienced steady growth in sales of their manufacturing software and industrial hardware solutions, despite the UK experiencing one of its worst financial crises in 2009, which saw a general decline in manufacturing IT sales.

John Davis, managing director explains, "2009 provided unique challenges for the manufacturing sector. We took the approach of continuing to invest in growing our business with the view that we would then be fully prepared to take advantage of the upturn in the economy when it came. To this end we have developed new partners, both in the UK and Europe, appointed a business development manager to grow sales of DLoG industrial hardware in the UK and expanded our software development team. The end of year results reflected our belief in the quality of our products and services and concerted efforts by the team to continue to deliver solutions that meet the changing requirements of our customers. This combined with such promising first quarter results and a highly successful MACH exhibition, it promises to be an exciting year."

Feedback from the exhibition suggested an increasing focus on what is happening on the shop floor in order to execute the manufacturing process more efficiently and economically. Seiki's Networked Manufacturing System (NMS) remains one of the most flexible and comprehensive shop floor communications solutions available to SME manufacturers in the UK today and MACH was the first time Seiki NMS has been demonstrated on DLoG industrial touch screen computers, specifically the ITC 7 which is ideally suited to applications such as data acquisition in assembly and manufacturing. John Davis continues, "The strength of our portfolio lies in its modularity and the ability to address the complete works order lifecycle, from top floor to shop floor. As feedback from MACH confirmed, visibility and control of all stages of the manufacturing process is becoming increasingly critical and this is what our solutions aim to provide."



#### About DLoG (UK) Ltd

DLoG (UK) Ltd is celebrating nearly 20 years in the provision on industrial computing solutions. Current products extend from touch screen industrial PCs (IPC) for displaying CAD data and work instructions in factories to the Mobile industrial PC terminals used in vehicles extensively in the logistics and warehousing sectors. Supporting the delivery of your essential business information direct to the operator at the point of use, our PC hardware can be configured with your choice of established and robust operating systems. With a range of screen sizes for mobile and static applications, coupled with the ability to develop solutions that are aligned with your build specifications, we maintain a strong focus on customer requirements, high quality and technical standards which enables us to supply and support customers in the successful implementation of even the most demanding computing infrastructure.

#### About Seiki Systems Ltd

Seiki Systems Ltd is a leading UK supplier of manufacturing execution software solutions, integrating the entire manufacturing enterprise to provide an immediate, visual and dynamic picture of the 'plan to make' production process. Established for over 16 years, the company specialises in developing manufacturing systems designed to maximise the efficiency of production equipment and plant resources.

The Seiki solution comprises of a suite of modular software that can be utilised for planning, controlling and improving manufacturing throughput.

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